

TENDER FOR PROCUREMENT

(2020-GSC-186) APPLICANT TRACKING SYSTEMS SMARTRECRUITERS SUBSCRIPTION AND DEVELOPMENT SERVICES BY PRIVATE NEGOTIATION

1. INFORMATION ON THE SUPPLIER

| | |
|---------------------------------------------------------------------------------------------------------------------------------------|---------------------|
| Name of the Supplier / Names of the Members of a Group of Suppliers | SmartRecruiters Ltd |
| Representative or the Lead Member of a Group of Suppliers <i>(to be completed if the Tender is submitted by a Group of Suppliers)</i> | |

2. AGREEMENT TO THE PROCUREMENT CONDITIONS

We do hereby confirm that, by submitting our Tender, we agree to the further Procurement procedures set out in the Procurement Conditions (as defined in the General Procurement Conditions) and the terms of future Agreement.

We do hereby confirm that we have carefully read all the requirements set out in the Procurement Conditions, including the Technical Specifications, that our Tender is fully compliant therewith, and that we do hereby undertake to observe them within the course of implementation of the Contract. We do hereby also undertake to comply with all requirements established the effective legislations of the Republic of Lithuania that apply to the Object of the Procurement and the Contract. Preparation of our Tender included taking into consideration of the regulations on occupational safety and working conditions.

3. INFORMATION ON SUB-SUPPLIERS PLANNED TO BE HIRED OR RELYING ON THE CAPACITIES OF OTHER ECONOMIC ENTITIES

3.1. The following Sub-suppliers would be hired for implementation of the Contract:

| No. | Name of the Sub-suppliers ¹ | The part of the object of the Contract to be relied on the Sub-Supplier, which does not have to meet qualification requirements |
|-----|------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1. | SmartRecruiters, Inc. | Sole shareholder of SmartRecruiters Ltd. The agreements with the other listed subprocessors are in place with SmartRecruiters, Inc. |
| 2. | SmartRecruiters Inc. (SPOLKA AKCYJNA) Oddział w Polsce (SmartRecruiters, Inc. Branch) | Operation, maintenance, support and testing of the e-Recruiting system. |
| 3. | Amazon Web Services Inc. | Hosting of the data. Hosting location is the cluster AWS Germany (Frankfurt, Germany, EU); the exact address is not disclosed by AWS. |
| 4. | SendGrid Inc. | This subcontractor is used to power the sending and receiving of emails from the platform to the candidate/applicant and users of Customer. The contents of that email can be partly templated by Customer to include tags to personalize (e.g. First Name, title, job applied for etc.). |
| 5. | Textkernel BV | This subcontractor will take a candidate's uploaded CV/documents and parse the data into the database (so it scans the document for first name and adds that data to the database field etc). |
| 6. | Google Analytics | Google Analytics by Google LLC (US) is used to gather behavioral analytics on how users use the SmartRecruiters platform to help improve and guide product development. Google Analytics is also used to support customers to understand |

¹ A specific name of the Sub-Supplier must be given, if it is known at the time of submission of the Application. If there are plans for hiring, but a specific name is not known, specify "unknown".

| | | |
|----|--------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| | | how candidates engage with their SmartRecruiters hosted job ads and career websites. SmartRecruiters will not use the data to identify individual users and will not merge the data with other data to identify individual users, nor will such data ever be shared with customers requesting summary understanding of their job ad performance. |
| 7. | Vonq B.V. (optional for Customers subscribing to SmartDistribute) | Used in SmartDistribute to support automating the channels with the highest SmartDistribute volumes and facilitate the distribution of the Customer's contract postings. |
| | | |

Note: The sub-suppliers shall not be required to complete or submit the signed ESPD.

In an event that the Supplier intends to rely on the capacities of third persons, the Supplier shall indicate that in the free-form Annex attached to the Application. In the Annex the Supplier shall indicate the third parties, the resources of the third parties that the Supplier relies upon and provide evidence that such resources will be available in the course of the implementation of the Contract. The Buyer shall verify such evidence before selecting the winning tender. A unilateral confirmation by the Supplier is not considered to be an evidence. The compliance of third parties for the basis for exclusion, and other qualification requirements is not verified in the ESPD.

| The Supplier / participant of joint activity/ undertakings on whose capacities the Supplier relies | <i>When repeatedly submitting an European single procurement document the Supplier confirms that the information provided in the document is accurate and relevant*</i> |
|-----------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <i>(Enter the name)</i> | <input type="checkbox"/> |
| <i>(Enter the name)</i> | <input type="checkbox"/> |
| <i>(Enter the name)</i> | <input type="checkbox"/> |

***Note:** In accordance with Article 50(3) of the LLP, the Table is completed only in the case where the the ESPDs of previous purchases that the Suppliers used for the purpose of previous procurement procedures are submitted together with the Application. Important: the qualification requirements must be equivalent to or be no lower than the requirements set for the previous procurement procedures.

4. TENDER PRICE

1.1. The Tender Price is quoted in Euro.

1.2. The Tender Price is quoted by completing the following table:

| Item . No. | Procurement Object | Preliminary quantities during the term of the Contract² | Unit of measurement | Maximum acceptable price of 1 unit of measure, EUR excl. VAT | One unit Price / rate, EUR excl. VAT | Price, EUR excl. VAT³ |
|-------------------|----------------------------|---------------------------------------------------------------------------|----------------------------|---------------------------------------------------------------------|---------------------------------------------|-----------------------------------------|
| A | B | C | D | E | F | G |
| 1. | System subscription | 12 | Quarter | 13 000,00 | 11,520 | 138,240 |
| 2. | System development | None required to | Hour | 250,00 | 200 | 40,000 |

² Preliminary quantity indicated Quantity of the procurement object. The buyer does not undertake to purchase the entire specified quantity.

³ The price in EUR without VAT is calculated by multiplying the price in EUR without VAT by the quantity.

| | | | | | | |
|------------------------------------------------------|----------------------------------------------------|-----------------------|--|--|--|---------|
| | service (when required during the contract) | continue the contract | | | | |
| Price of the Tender EUR excl. VAT⁴ | | | | | | 178,240 |
| VAT | | | | | | n/a |
| Price of the Tender EUR incl. VAT | | | | | | n/a |

5. VALIDITY TERM OF THE TENDER

5.1. The Tender shall be valid for a period specified in Paragraph 9.1. of the GPC.

6. ANNEXES TO THE TENDER FORM

- 1.1. Annex 1 – Details of the Supplier and other information;
- 1.2. Annex 2 – Filled in ESPD Form;
- 1.3. Annex 3 - Confidential information;
- 1.4. Annex 4 – Declaration on the participation in the Tender by a group of suppliers in a joint venture *(submitted in case the Tender is submitted by a group of suppliers in a joint venture)*.
- 1.5. Annex 5 – Declaration on the engagement of Subsuppliers in procurement *(submitted in case the Supplier indicates the intention to engage Subsuppliers in the Tender)*.

By signing this Application, I do hereby confirm authenticity of all documents submitted as a part of the Application.

⁴ The price of the Tender in EUR excl. VAT will be used for the evaluation of Tenders. The price of the Tender in EUR excl. VAT must include all costs, all taxes, except VAT, payable in accordance with the applicable laws of the Republic of Lithuania, including the costs of submitting invoices through the "E.sąskaita" system. It is not the Buyer's obligation to pay the specified amount to the Winning Bidder during the term of the contract. The winning Participant will only be paid for the actual amount.